

**Mayfield City Schools**  
EVERY STUDENT. EVERY DAY.

School District Update  
Financial, Capital, Programming  
11/02/15

# Fiscal Strategy

## Financial Plan

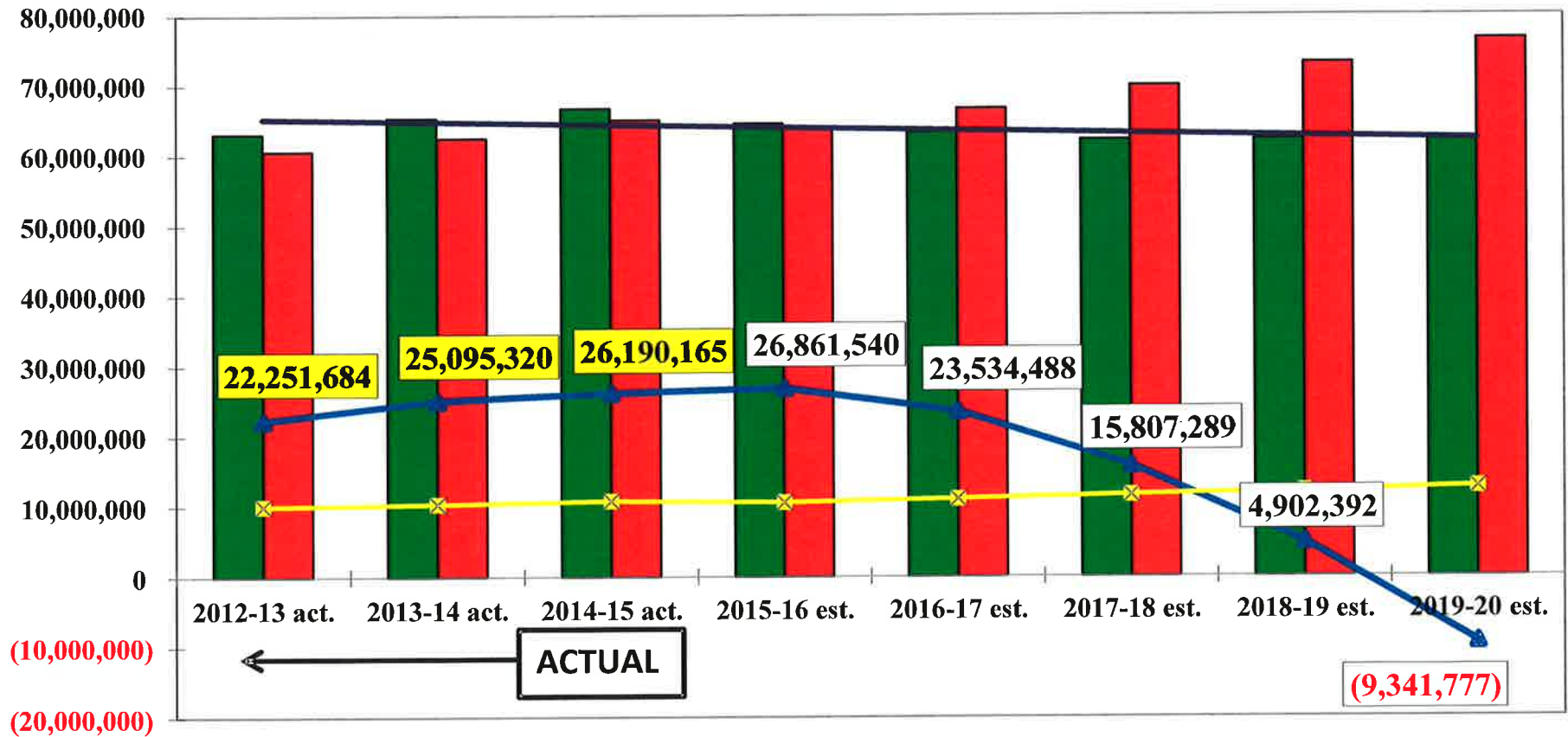
- Maintain sufficient cash reserves – **CURRENTLY 90 DAYS** of annual operating expenses.
- Strategic use of all resources to extend levy useful life to the maximum term possible. **CURRENTLY 4-YEARS.**
- Sound operational decisions, utilization of best practices, and an emphasis on targeted goals **6-YEAR VISION.**
- Reduction to our financial uncertainty where possible.

## Focused Financial Management

- Negotiated a 4-year successor contract that includes another pay freeze for all employees & maintains 6% health insurance growth rate cap.
- Continue to evaluate staff retirements & resignations to determine replacement &/or right sizing strategies. **\$600K PERMANENT REDUCTIONS IN BOTH FY2014-15 & FY2015-16 OR A COMBINED \$1.2M.**



## Operating Revenue, Expenditures, Ending Cash Balance



█ Total Expenses

—●— Ending Unobligated Cash Balance June

—x— Targeted Ending Cash Balance, 90 days



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# Key Forecast Financial Stats & Dates

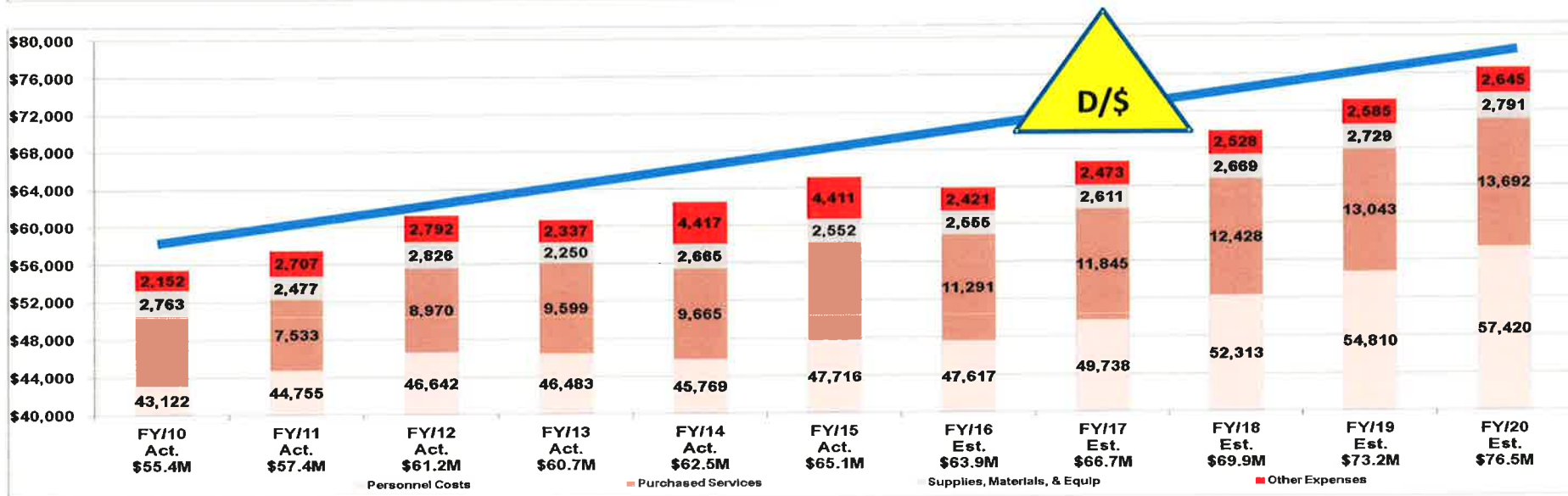
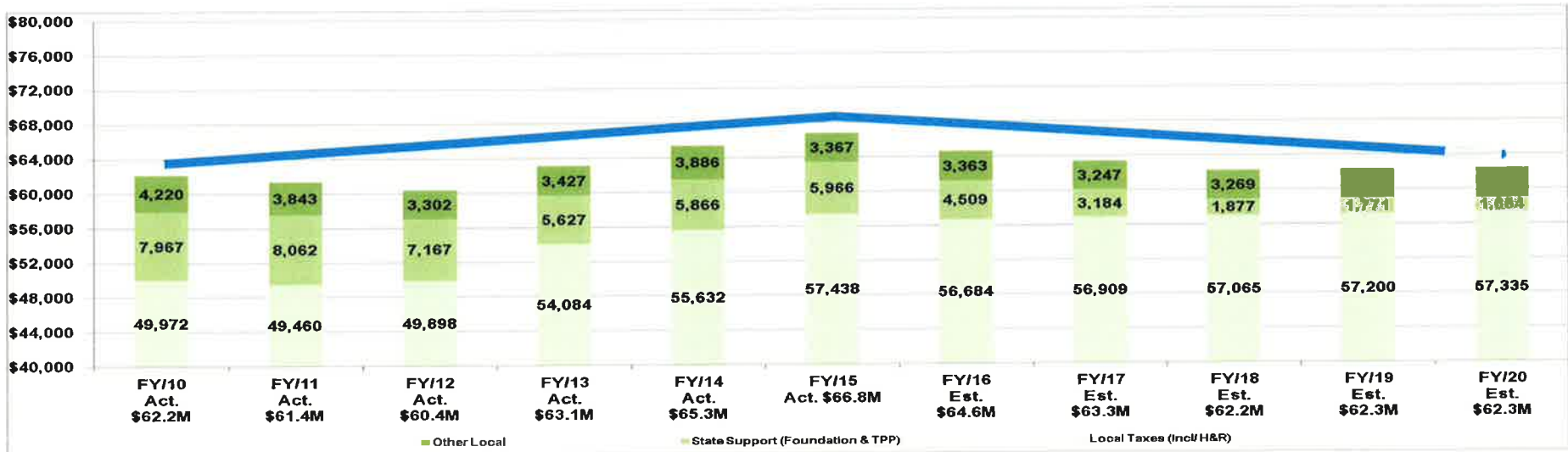
## Financial Stats

- **Deficits**
  - Fiscal Year = **2020**
    - **(\$9,341,777)**
  - Calendar Year = **2019**
    - **(\$6,454,302)**
  - Operating Deficit = **2017**
    - **(\$3,327,052)**

## Dates

- **03/2016**, Presidential Primary elections
  - **12/2015**, Legislation filed for March 2016 levy
- **08/2016**, Special Election
  - **05/2016**, Legislation filed for August 2016 levy
- **11/2016**, Presidential General
  - **08/2016**, Legislation filed for November 2016 levy
- **05/2017**, General Election
  - **02/2017**, Legislation filed for May 2017 levy





### 11-YEAR REVENUE & EXPENSE COMPARISON – FY10 THRU FY15 ACTUAL VS. FY16 THRU FY20 ESTIMATE

#### EXPENSES

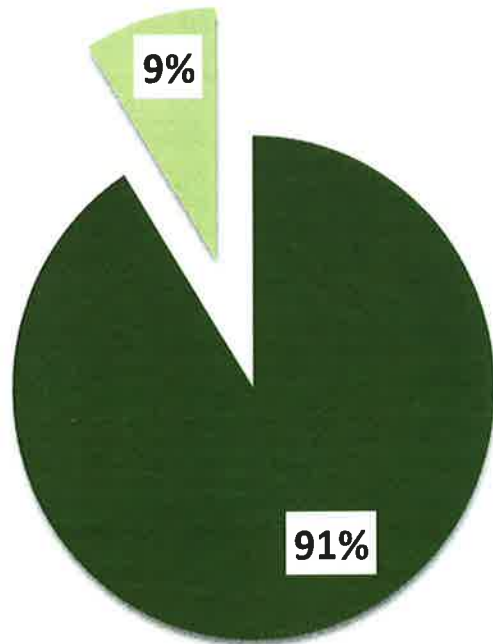
- Average annual operating expense rate for the last 6-years has been **1.70%**
- Pay freezes FY13, FY14, FY16 – 6 year avg. = 1.50% (FY09-FY14)
- Insurance Rate cap of 6% implemented in FY12
- Permanently reduced expenditures by a combined \$1.2M in FY14 & FY15.

#### REVENUES

- Passed 5.0 mill operating levy in March 2008
- Passed 5.0 mill operating levy in March 2012

# Revenue & Expense Graph – FY2016

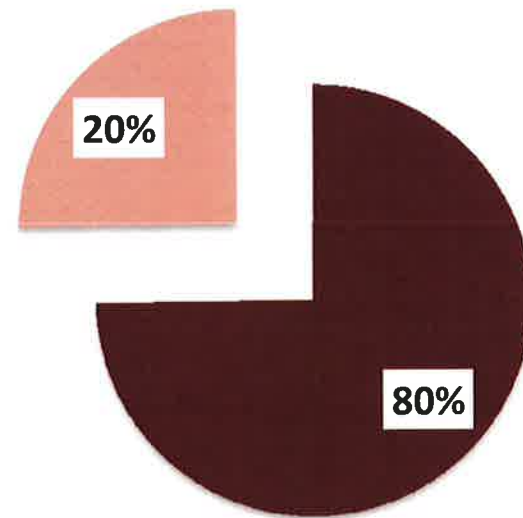
## REVENUES



■ Local Sources

■ State Support

## EXPENSES



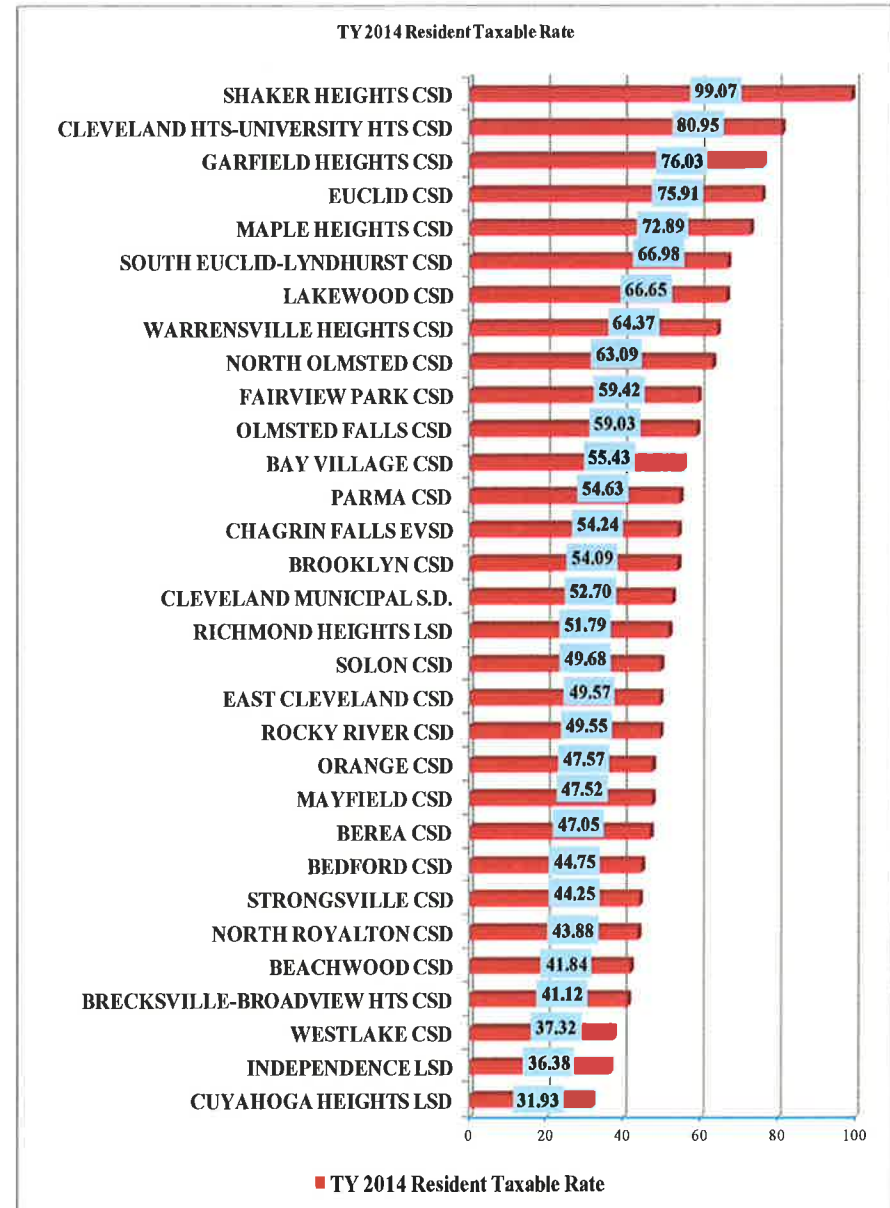
■ Personnel Costs ■ Purch Serv, Supplies, Equip, Other



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# Tax Year 2014 SCHOOL DISTRICT TAX RATE COMPARISON

| School District                  | TY 2014 Resident Taxable Rate |
|----------------------------------|-------------------------------|
| SHAKER HEIGHTS CSD               | 99.07                         |
| CLEVELAND HTS-UNIVERSITY HTS CSD | 80.95                         |
| GARFIELD HEIGHTS CSD             | 76.03                         |
| EUCLID CSD                       | 75.91                         |
| MAPLE HEIGHTS CSD                | 72.89                         |
| SOUTH EUCLID-LYNDHURST CSD       | 66.98                         |
| LAKWOOD CSD                      | 66.65                         |
| WARRENSVILLE HEIGHTS CSD         | 64.37                         |
| NORTH OLMSTED CSD                | 63.09                         |
| FAIRVIEW PARK CSD                | 59.42                         |
| OLMSTED FALLS CSD                | 59.03                         |
| BAY VILLAGE CSD                  | 55.43                         |
| PARMA CSD                        | 54.63                         |
| CHAGRIN FALLS EVSD               | 54.24                         |
| BROOKLYN CSD                     | 54.09                         |
| CLEVELAND MUNICIPAL S.D.         | 52.70                         |
| RICHMOND HEIGHTS LSD             | 51.79                         |
| SOLON CSD                        | 49.68                         |
| EAST CLEVELAND CSD               | 49.57                         |
| ROCKY RIVER CSD                  | 49.55                         |
| ORANGE CSD                       | 47.57                         |
| <b>MAYFIELD CSD</b>              | <b>47.52</b>                  |
| BEREA CSD                        | 47.05                         |
| BEDFORD CSD                      | 44.75                         |
| STRONGSVILLE CSD                 | 44.25                         |
| NORTH ROYALTON CSD               | 43.88                         |
| BEACHWOOD CSD                    | 41.84                         |
| BRECKSVILLE-BROADVIEW HTS CSD    | 41.12                         |
| WESTLAKE CSD                     | 37.32                         |
| INDEPENDENCE LSD                 | 36.38                         |
| CUYAHOGA HEIGHTS LSD             | 31.93                         |



# 6-Year Vision/Measures

- **Fiscal Stewardship and Operations** – Create the infrastructure and efficient/effective operations that support the vision of the district through reallocation and allocation of resources to teaching and learning *as measured by:*
  1. 3-5 year levy cycles = **calendar year 2016, 4-year levy cycle**
  2. Avg. expenditure growth rate of 2% = **7-year avg. is less than 2%**
  3. Resource allocation analysis = **FY2014-15 & FY2015-16, \$600K each year or \$1.2M combined.**
  4. Return On Investment = **“Best value for the price”**
  5. school tax rate = **22<sup>nd</sup> lowest in Cuyahoga County out of 31 Districts**
  6. number of shared services opportunities = **Consortium Programs**
  7. market share = **“District of Choice”**



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# Capital Project Planning

- The District utilized **two** approaches to its capital project planning.
  - Pay as you go for annual routine maintenance items funded by the proceeds from a Permanent Improvement Levy restricted for this purpose.
  - Capital campaign; whereby, a capital project is defined, the scope of work is determined with the assistance of an architect, and a total cost is determined. A Bond issue is then presented to the community to pay for the capital improvement over a period of time.

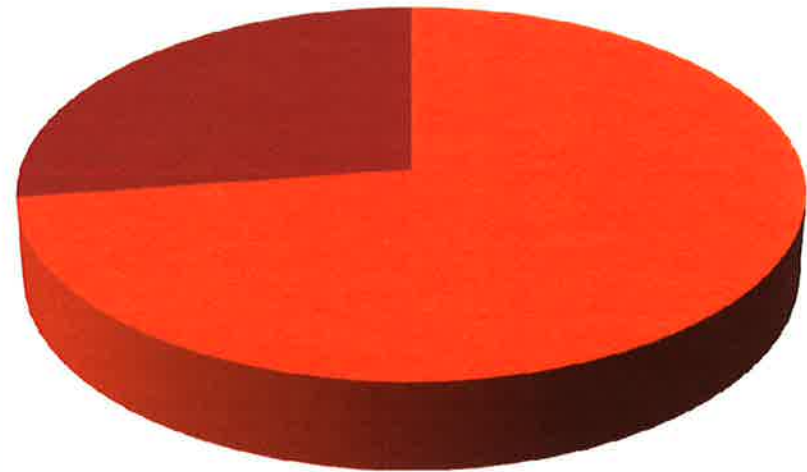


# Permanent Improvement Funding Distribution

## Millage

- **3.3 Mills**
  - **2.4 mills dedicated to:**
    - Debt Service
  - **.9 mills dedicated to:**
    - Repairs & Improvements
    - Technology
    - Transportation

## Graphical Depiction



■ Debt Service    ■ Repairs & Improvements

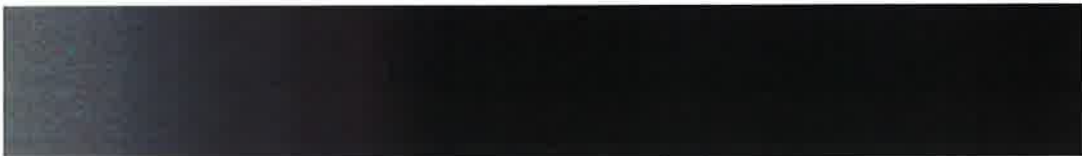


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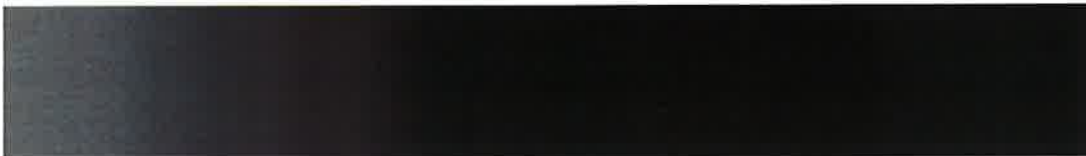
# Facility - Repairs & Improvements



# Grounds - Permanent Improvements



# Other - Permanent Improvements



# WHAT WE THINK ABOUT AND DO



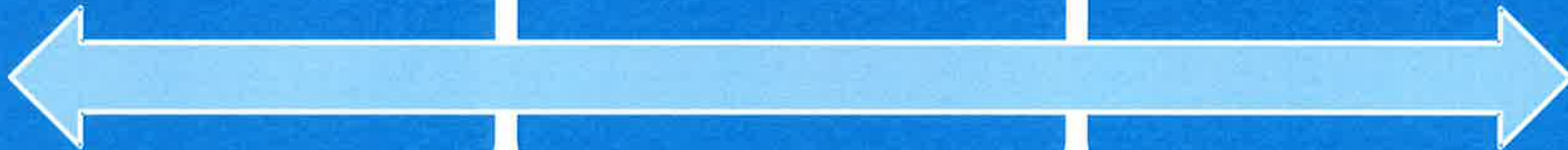
Do what we  
already do so  
well.



Do what we  
do - even  
better.



Invent for  
relevancy



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# Tradition of Excellence Continues

- College Board
- Highest ACT Scores
- Highest Performance Index
- Schools To Watch Award
- US News and World Report
- Science Olympiad Competition – Robotics
- Scholastic Art and Writing Competition –several winners
- Fine and Performing Arts Programs thriving
- Athletics
- Excel TECC Program expansion



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# Questions



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